



Bishop Beale Duncan
COMMERCIAL REAL ESTATE

BISHOP BEALE DUNCAN

250 N. Orange Ave., Ste. 1500
Orlando, FL 32801 + (407) 426.7702

www.BBDRE.com

A PRINCIPAL-LED FIRM, CREATING VALUE IN REAL ESTATE



**\$475+
MILLION**

previous 5 year
transactional volume



**125+
PROJECTS**

currently active



**200
SUCCESSFUL**

transactions
each year



**4X
GROWTH**

since 2010

**Company
Focus**

WE ARE CONSULTATIVE BROKERS

Bishop Beale Duncan leads the industry in bringing a total business perspective to real estate. Our consultative brokers recognize opportunities and develop them into profitable real estate decisions. Primarily focusing on brokerage, property management, investments, development and land, we cover every aspect of your commercial investment.

From locally-owned businesses to nationally recognized firms, we pride ourselves on planning tailored solutions for business owners – by business owners. We are much more than intermediaries; we are leaders with first-hand experience in all aspects of real estate.

TRUSTED GUIDANCE

The Principals of Bishop Beale Duncan bring 90 years of combined real estate experience and are recognized as influential leaders throughout the Southeastern United States. Collectively, they acquired, entitled, developed and disposed over \$6 Billion in real estate.



\$6 Billion

Principal Transaction
Volume



90 Years

Combined Principal
Experience

ENTREPRENEURS

It is more than just a transaction to us; it's about results-driven strategies that exceed our clients expectations.

COLLABORATION

Principal-led and highly-connected; our teams are committed to providing guidance far beyond the real estate transaction.

RESULTS

Innovative leaders collaborating on strategic initiatives; our pledge is to create wealth for clients through real estate.

Our specialists are not just listing property
WE ACTIVATE REAL ESTATE



TOP BROKERAGE FIRM

Year after year, Bishop Beale Duncan is recognized as a leading commercial brokerage firm in the Central Florida region.

INDUSTRY PARTNERSHIPS & ALLIANCES

The innovative leaders of our Company have formed strong partnerships and alliances with key industry leaders throughout the Southeastern United States.

EXPERTS IN REAL ESTATE



BROKERAGE

Our Principal-led approach offers a unique outlook to conventional brokerage. Experienced in all facets of selling and leasing real estate, we create a team-centered focus for every project. By utilizing strengths from each team member, we provide the best collective service and effectively capitalize on real estate opportunities.

DEVELOPMENT

Our Development Team focuses on identifying, acquiring and developing successful real estate projects throughout the Southeastern United States. With over 100 years of combined development experience, our team is an industry leader delivering projects on-time and ahead of budget.

INVESTMENT

Whether local or institutional, our Investment Team defines success by identifying unique paths to exceed investment goals through focused strategy, exceptional exposure and delivered execution. We listen carefully to learn about our clients' objectives and help them build a portfolio of investments that will help serve them both today and well into the future.

MANAGEMENT & MAINTENANCE

Our Property Management division focuses on providing sound business solutions and unrivaled dedication to our broad client base. The foundation of our team is built on honesty, communication, hard work and delivering a single source solution to protect our client's investments.

We produce proactive plans that implement real-world solutions to increase the overall performance of the properties we manage. Our seamless approach exceeds expectations in all management and maintenance responsibilities.

LAND

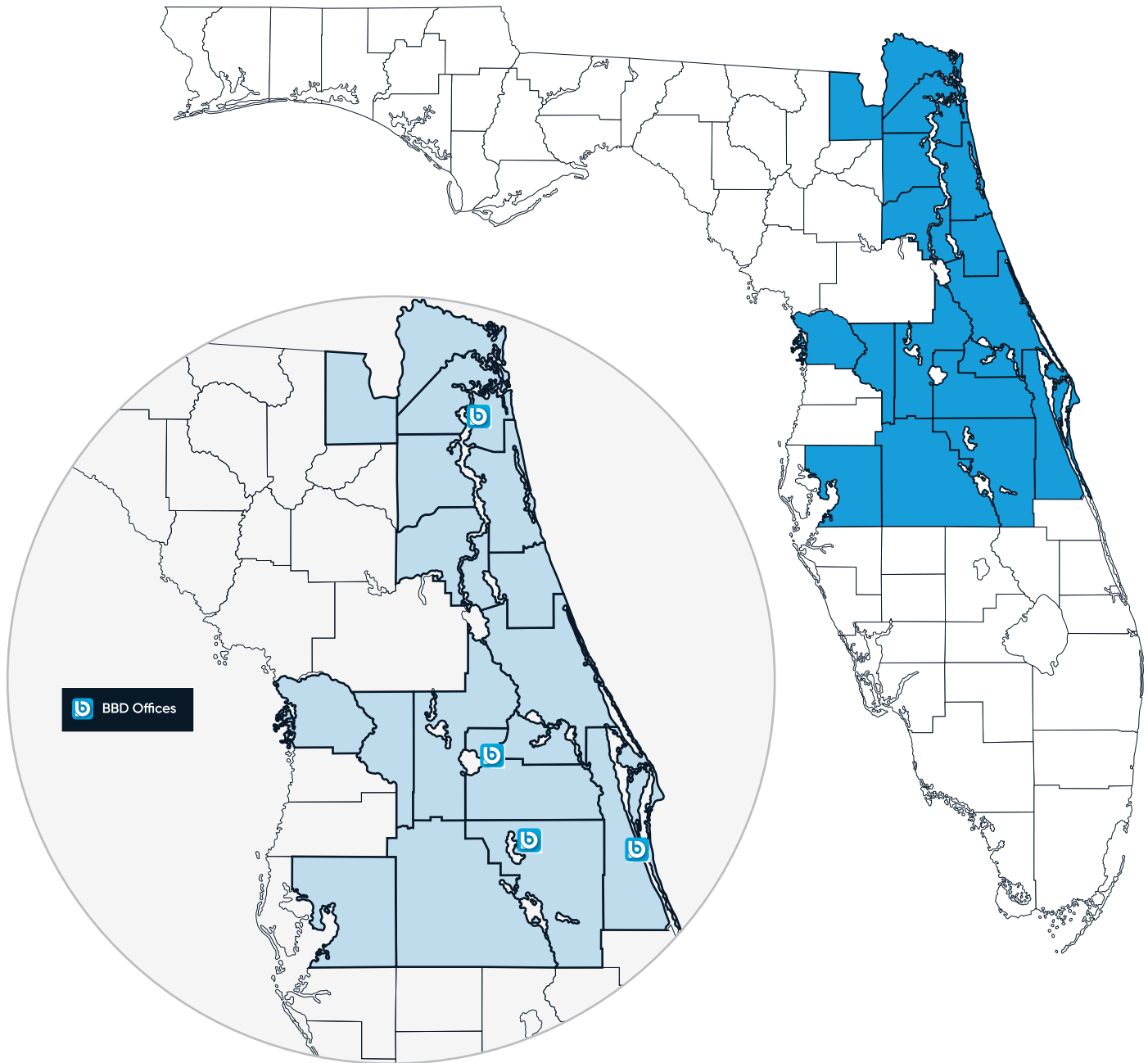
We are known as one of Florida's only brokerage company that provides a full spectrum of land services from acquisitions and dispositions to land planning to horizontal development. Our team takes an owner's perspective on every project, guiding our clients from raw dirt through an entitled piece of land. We assemble a team of industry-leading specialists who are known for providing solutions in acquisition and disposition, entitlements, zoning, financing and mitigation of environmental impacts.

Coast-to-Coast

Serving Florida from coast-to-coast, we are a single source solution providing a consultative approach to real estate. BBD has offices in Downtown Orlando, Melbourne, Jacksonville and Kissimmee/St. Cloud, allowing our team the opportunity to provide the right resources to all commercial property owners.

OFFICE LOCATIONS

- + Downtown Orlando, FL
- + Jacksonville, FL
- + Kissimmee, FL



Team Members



William D. Bishop III
Principal



Michael F. Beale, CCIM
Principal



Whit Duncan
Principal

“Working with the Bishop Beale Duncan team since 2013, I have found them to be attentive to the strategy of the property and professional in the execution of their tasks. They have shown good attention to details and have always approached deals in the best interest of the owner. Bottom line we’ve had great success using them as our Central Florida brokerage representative.”

—GLENBOROUGH, LLC



Kyle Wood, ASC-LEED-AP
Executive Vice President



Patrick Goetz
Vice President



Jill Rose
Senior Vice President



JP Beaulieu, CCIM, CLS
Vice President



Jonathan Clayton
Director



George Sterner
Osceola County Office



Kyle VanCamp
Jacksonville Office



Rebekah Marrero
Associate



Lizzie Carrara
Marketing Manager



Paityn Miller
Marketing Assistant



Aldo Botto
Accounting Manager



Valerie Marrero
Bookkeeper



Kelly Hooper
Senior Administrator



Elise Matulis
Director Property Management



Jack Vaughan
Assistant Property Manager

Property Management

- + Nelson Marquina
Building Engineer
- + Mark Johnson
Property Maintenance Technician
- + Archie Ruiz
Property Maintenance Technician

“We met the Principals of Bishop Beale Duncan across the negotiating table and we were impressed with the service they provided their client. When our broker contract expired, the Bishop Beale Duncan team quickly came to mind.”

ROETZEL & ANDRESS, LPA

“Bishop Beale Duncan has provided outstanding leasing, sales and management services to our current and former banks since 2005. As a trusted real estate advisory partner, these professionals are true experts, always excelling in every facet of our real estate experience.”

SUNRISE BANK

Clients We Serve



This represents a small sampling of our past & present clients.

Case Studies

“

In managing our portfolio for almost a decade, we have full-trust in Bishop Beale Duncan. Their team successfully kept our portfolio flourishing in difficult economic times, always striving to improve our position by handling difficult situations, involving capital issues, expense control, difficulty with tenants, and more.”

GRINDLE REALTY



Office Tower Revitalization:

Repositioned, Renovated & Modernized
Leased & Managed



Shopping Center Development:

Entitled & Developed
Leased, Managed & Sold



Shopping Center Acquisition:

Restructured & Renovated
Leased, Managed & Sold



Collaborative Work Environment:

Rezoned & Renovated
Leased & Managed



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